

HIRING OF RETAIL TEAM – SUPERVISORY CADRE

Sl. No.	Post	Eligibility as on 01.03.2017
1.	Sales Managers – DSA	<p>Educational Qualification : Graduation</p> <p>Experience : Minimum 5 Years’ experience in the relevant area.</p> <p>Age Limit : 35 years</p> <p>Place of Posting : Mumbai, Pune, Gujarat, Chennai, Bangalore, Ernakulam.</p> <p>Gross CTC : Rs. 12 to 15 lakhs per annum plus incentives</p>
2.	Sales Managers – DST	<p>Educational Qualification : Graduation</p> <p>Experience: : Minimum 5 Years’ experience in the relevant area.</p> <p>Age Limit: : 35 years</p> <p>Place of Posting: : Mumbai/Pune, Chennai/ Bangalore, Coimbatore</p> <p>Gross CTC : Rs. 6 to 8 lakhs plus incentives</p>
	Job Description	<p><u>Sales Managers – DSA / DST :-</u></p> <p>To achieve the sales target set by the bank from time to time by :</p> <ol style="list-style-type: none"> 1. Identifying & recruiting experienced DSAs / DSTs from the respective market. 2. Training the channel members on a regular basis, follow up and monitoring their performance. 3. Conducting regular marketing activities through channels. 4. Ensuring the productivity of each channel / team member and achieve the business target with quality. 5. Managing yields and pay-out to maximise revenues.
3.	Retail Credit Managers	<p>Gross CTC – Competitive salary ~ Max upto Rs 15 lakhs</p> <p>Geographies :- Mumbai, Chennai, Bangalore</p>
	Job Description	<p><u>Broad Roles :-</u></p> <ol style="list-style-type: none"> a) Credit appraisal of loan applications within the defined guidelines. b) Ensuring systematic verification processes and coordinating with verification agencies. c) Underwriting and making proposals of cases with desired level of quality. d) Assessing creditworthiness of the potential client and accordingly take decision or recommend for approval to higher authorities. e) Timely processing of the proposals to ensure the Best in class TAT. f) Monitoring portfolio performance and delinquencies regularly.
	Eligibility	<ol style="list-style-type: none"> a) Age : Not more than 35 years old. b) Experience: At least 5 to 8 years’ experience in relevant area. c) Qualification :- Graduate

For more details contact us at careers@csb.co.in or call 0487-2333020/6619255.